Tier 0: The Right Process of Ascension

Getting To Tier 7

How this course is designed and why

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The Right Process Of Ascension: Getting To Tier 7

In order to be a successful trader in the most rapid and efficient way, you have to undergo the process *correctly.*

This means lining up your trading education like clothes in a wardrobe: Everything is composed neatly and in a specific order.

This specific order is what I am going to reveal to you today, through a seven-tiered path.

If you follow this path, it should generate such high degrees of clarity that you will gain an edge just by following it.

The reason is, is that most people know parts of the path but rarely stop to turn it into a conscious sequence.

And it is by splitting it into a conscious sequence that provides the edge.

If studied intensely, it will shave years off your trading journey. That alone is enough to pay attention to what I will reveal here.

It is also a process that requires high degrees of maturity because as you will see shortly, you will have to forsake the ‘quick’ and ‘common’ way of doing things in order to get your building blocks correct.

The Seven Tier Sequence is as follows:

Tier One: Physiological & psychological mastery
Tier Two: Correct market approach & expectation
Tier Three: Market mechanics & principles
Tier Four: Risk management
Tier Five: Method & trend analysis
Tier Six: Planning & Execution (From testing to implementation)
Tier Seven: Review & Developing Edge

In each tier or sequence, you have multiple subsections that are to be understood to the point you could explain them to a child, without hesitation. Perhaps by converting them into metaphors. This is our definition of ‘mastery’ in regards to the Tier 7 course.

Inverting The Game

If you look at the above seven-step sequence long enough you will come to understand that this sequence is the *opposite* way that most retail traders evolve or get involved in the markets. *Their* starting point is often execution (aka learning to use an exchange, place a trade & moving from there) but here the execution is right at the end.

This process however is not *just* suited for beginner retail traders, but even intermediate traders as they will receive benefit from filling any blindspots and also strengthenign what they already know.

In any case, traders will find that as they grasp the ‘basics’ of Tier One to Seven it is very normal for they will keep returning to the process again & again to attain mastery over the nuance they missed.

This is an integral part of the process and is the only way. They are to be traversed up and down multiple times. In the example of planning and execution, they will regularly return to a past tier so that they can synthesize the wisdom properly.

Addressing The Newer Trader

Lastly to address the newer trader.

If you are new here you may argue that theory is for the slow & that reading is usless, as it’s best to from experience. This *sounds* fairly good, but is an immature view of learning. In reality, it doesn’t check out because in truth it puts desperation in place of dotting your i’s and crossing your t’s.

In the fighting world, it's not proper to enter a gym and just swing your arms hard & fast in hopes of winning.

You can, of course, do this and you might even win some fights using just your balls but eventually someone with technique is going to knock you out.

First, you must learn how to punch correctly, the right stance, the right distance & method. The speed, power and fighting will come later of its own accord.

Trading is the same. Learning from experience first is likely to get you knocked out & sometimes you simply can’t get back up (which references the graveyard we talked about in the first part of Tier 0.

Whilst I agree you should learn from experience, including trading, in this world we must be careful. The experience must be underpinned first with a DEEP understanding of how everything works. Otherwise, it is such a complex craft that experience only will end up in you taking a long way round.

Instead of taking a three-hour drive to a neighboring city, it will becomes a six-month walk.

Let’s now take a brief look at each category.

Section One: Physiology and Psychology

The reason physiology/psychology starts first is because without a clear head, the following things are under threat:

- Ease of understanding
- Speed of learning
- Emotional stability
- Physical volatility
- Energy levels
- Probability of self-sabotage
- Ability to execute under pressure nonexistent
- Tolerance for risk very low
- Unable to discern intuition from surface emotion
- Likelihood of being swayed by bad actors

However much you learn, if your mind isn't fortified for the game, you will stand little chance of succeeding.

There is a *lot* to learn and control when trading. Far more than most people are consciously aware of.

A lot of data to synthesize, many mental evolutionary habits you must overcome, other players on the trading battlefield waiting to take your hard-earned cash, perceptual traps & the pressure that comes with risking your money. Let alone the battlefield trying is constantly itself trying to swallow you up!

You must, must, must, must have your body & mind in check in a habitual way before embarking upon the quest to be a trader or a *better trader.*

Consider this metaphor

If a swordsman is fearful of battle and doesn't have any mental control, it doesn't matter how skillful he is. He will be killed by someone with better mental capability and less skill.

Similarly if a trader doesn't have the right psychological habits and wisdom drilled into his head *from the start,* eventually his poor psychology will lead to his downfall. And even worse he will operate with the same mental states that 90% of traders have.

And we all know what happens to 90% of traders.

Edge begins in perfecting the mind and physiology first.

Section 2: Market Approach & Expectation

Now we move onto the bridge between mentality and theory.

The reason that 'market approach and expectation' is next is in this sequence is as follows.

If you don't know what to expect in terms of how long it will take for you to grow, the capital you need to trade with, the difficulty you should expect from the craft, the you time need to grow & finally the in real life environment required to become a long term trader you WILL:

- Become disheartened early and give up
- Seek adrenaline through a perverted view of correct trading
- Have wrong expectations about time, rush & blowup
- Lose more money that you need to when learning
- Have no idea how to quantify small progress
- Have a warped idea of what the game is & sabotage in real life happiness
- Frame difficulty in the wrong way
- Over work or underwork

This section is important because it completely dismantles the warped notions that individuals inherit prior to entering the trading world. Mental excitements they bring with them from trade marketing, advertising, movies and false ideals of what a trader is.

Instead, you are taught what it actually takes to get from zero to ten, what ten looks like & how to reset your mental frameworks such as over adrenalizing the process or demanding too much from yourself or the process.

The *worst* thing you can do is skip this tier. This is because whilst you may master tiers like 'TA', it is essentially sticking with the process of trading that leads to success.

People either quit early when they make progress, become disheartened right before a breakthrough or learn too quickly & blow up, you won't see yourself progressing because you are comparing yourselves to false ideals, you may not understand where you are on the performance scale (under or overperforming, , you won't be able to handle difficulty and may even get lazy at the wrong moments.

The combinations are endless. There is absolutely no use in trying to master a process without knowing what the process is.

Skipping 'approach' can be like being 7 steps away from winning in a game of snakes and ladders - and then landing on a snake. You get 75% of the way to the finish line and the slide all the way back to start. Not only does it take extreme amounts of energy to recover from, but it actually puts you *behind*

Furthermore, one last point. You may think quantifying progress is trivial, but it is completely the opposite. Humans are far more likely to stick with something if they can see progress. In trading, it is often small and undetectable. Unless you have the right magnifying glass.

Which is a key component of the market approach.

Section 3: Market Mechanics and Principles

This next stage forms the bedrock of all practical applications in the trading world.

Without it, you cannot develop market instinct. With it you develop what looks like x ray vision at times to newer traders.

Market mechanics and principles teach you about how the entire market is made. 'Why' the market moves, 'who' the buyers/sellers at any given time, 'how' they relate to each other and 'how' this translates to a live chart.

It teaches you how everything is made, the scams involved & who the players are.

Put it this way. If you were dropped onto a battlefield with 6 different enemy armies, but only 2 enemy armies of these 6 had access to the battlefield map, territory and secrets. Who is more likely to win? The two that know the lands well of course! That is what market mechanics and principles offer a trader.

It deals with the following areas:

- The players that play at any one time in the market
- How to read where players are
- The significance of high and low-volume periods
- The right and wrong times to trade
- Liquidity theory
- Supply and demand
- Expected outcomes for 90%
- The significance of volume by price and time
- Cycles and market containers
- How the books are represented as charts (and how to infer this context)

Most traders visit either this last in their career *OR* even more sadly, never at all. In fact the majority of the traders never make it this far. They learn to read a chart and then struggle their way to find meaning through traps and losing trades.

What these traders often do is fall into the trap of a 'paradigm first approach'. They learn to trade like a mime, not like one with autonomic intelligence. They trade with cheat sheets, triangles & blocks of price without understanding the strength of what underlying fabric moving everything is.

This eventually leads to ruin. You CANNOT trade with intelligence without the right language.

A good metaphor for this is someone trying to fit a square into a circular hole. A paradigm's first approach habitually trains the trader to try to fit the market into his 'idea of how things should be'. It makes his execution rigid, which in turn makes him lose money. This is because the market can do whatever it wants, wherever it wants & it can change direction at the drop of a hat. Focusing on principles will mean even throughout change, you can navigate the landscape with flexibility at ALL times.

Lastly, as in all sections, market mechanics /principles can be considered the ‘starter’ material that may be built on when the ‘trend analysis and method’ section comes.

This is because the wisdom of the two will interlink and overlap.

Section 4: Risk management

Next, you must focus on risk management. This can be considered as the primary prerequisite for 'battle' aka - trading.

If men would ride out to war with shields and chainmail: Risk management is your armour for the trading world. Even when mistakes are made, it ensures you are protected.

Risk management more appropriately teaches you to play defence and offence in the correct manner. So as to sustain as little injuries as possible *but* take home a killing when the right conditions are met.

There is a specific sequence for how to:

A - Become risk-averse & become risk sensitive
B - Standardise risk
C - Learn probability vs risk
D - Learn risk as it applies to a psychological state
E - Combine risk with market context
F - And once you have mastered A-E, learn to increase risk or 'attack' when appropriate

This section first deals with 'practical' training that will make you relatively immortal to blow up.

Then secondarily rules are put in place to first help you think of the battlefield using a risk framework first.

Third, you learn *when* to attack with a 'jab' and *when* to use a 'heavy right hook'.

Risk management principles should be beaten like church gospel into the brain before doing any kind of execution. Risk management is also NOT to be undertaken unless you have done all the other steps. This is primarily because if you skip mechanics and psychology, you open yourself up for one of the most common issues in Crypto or Stocks.

A: Reading the context wrong and over risking
B: Letting impulse sabotage any habit of risk you have developed

Section 5: Method & trend analysis

Next, we move onto the area where people usually & unfortunately begin.

The individual is taught how to read charts in a specific manner so that he can begin to:

- Categorize
- Comment
- Dissect
- Highlight
- And identify asymmetric opportunities

Among patterns of buyers and sellers.

The aim here is to teach the individual or trader that trend analysis is by definition a subjective craft. Meaning there is no ‘truth’ when it comes to analysis and that being ‘right’ is a fortunate happening, not a ticket to heaven.

With a slight overlap to a previous section (market mechanics and principles) here the trader should learn how to:

- Categorize price flow through top down analysis
- Appropriately draw ranges
- Understand the significance of opens, closes and highs
- Mark out key levels
- Use trend lines appropriately
- Conclude simply
- Use indicators
- Assess price flow
- Learn that ‘lines’ are simply barriers to highlight investor behaviour.
- Develop the use of background metrics
- Synthesize previous sections with use of what is learned here.

Whichever the methods the trader uniquely combines, his task will be to learn to ‘draw’ on a chart in a simplified way. ‘Draw’ in a way that culminates in a summit: The trader can point to asymmetric opportunities in the market & why.

This is far easier than it sounds, because method / trend analysis here basically deals with taking infinite schools of data and condensing it down into specific actionable observations.

This is almost impossible to do if you don’t understand how the market works (aka market mechanics). A deep understanding of market mechanics usually leads to more simplicity. And that’s why we encourage the trader to present everything in the most simple manner possible. As it forces backward engineering.

Good combination of this section and market mechanics is where or when a traders ‘X Ray Vision’ for the market will appear.Which is basically a mild clairvoyance for predicting price action, based on what players are already doing.

Section 6: Planning. Execution & Trade Management

In this next section, the trader is taught the value of planning with the utmost depth and then how specifically to execute on this plan.

Both areas should be extrapolated in depth.

For Planning The Trader Should Be Taught:

- How to organise trade lists and watchlists
- The best time & format to conduct market scanning
- Idea generation and how to come up with plans
- The right or wrong state to plan in
- How many plans should be made for any one asset
- How to pick among an infinite field of possibilities
- How to compare bias objectively
- How to compile his ideas into something actionable
- How to plan entries and exits
- How to weave in early invalidation into his plan
- How to reduce risk in his plan
- How to increase gains in his plan

For Execution The Trader Is Expected To Master:

- How to enter according to the trade plan
- How to exit according to the trade plan
- How to read market data
- How to deviate from the plan when needed
- How to make more when the market is giving fortune
- How to lose less when the market does not follow suit
- The value of trust in a former self
- The signs that you are executing properly
- In real life techniques to help better execution
- How to identify the right psychological cues for risk on and off
- How to manage a trade from start to finish
- The execution pitfalls that can take away your hard earned PNL

As you can see this list is quite extensive. It is where you test your knowledge in the field, put your balls on the line & see if you have what it takes.

Typically ‘Planning, Execution & Trade Management’ is split into two subsidiary sections:

A: Testing With Small Cash
B: Testing With Large Cash

In essence, this area is to be tested and traversed using minimal capital initially. This is because the trader will often have to return to previous tiers as his knowledge gaps are exposed in real time.

He will likely lose, even if he’s studied the previous tiers.

At this point, his task is to

1. To get better and better at synthesizing the entire picture.
2. Journal his progress
3. Become consistently profitable.
4. And then upgrade risk

Which leads us nicely to the last and final tier.

Sequence Seven: Review & Developing Edge

Our last tier is perhaps the most boring and the shortest but also the most rewardingr.

You are expected to lightly look over your progress in a manner that's not too psychologically heavy and identify the following things:

- Where you have made errors
- Where you have done extremely good trading
- What your best trades were
- What your worst trades were

From this data, you conclude a list of:

- Your A* setups
- Your D- setups

You find out then why your best setups were so good and seek to replicate them by breaking them down.

You find out then why your worst setups were so bad and seek to minimize them by studying them more.

All in a bid to climb the ladders of 'aha' and epiphanies.

Some traders may do this mentally & then refer to memory, but the amount of traders that can do so accurately is infinitesimally small.

This is so that you can develop a further edge, or in other words, taking out your best oranges and squeezing them till they are dry.

And you want to throw out ALL the bad oranges.

The sign that you are doing this correctly is you trade less & less over time, but with ideally more accuracy, less stress & greater returns.

It is also the entire idea behind the book 'One Good Trade' which is a trading classic I recommend everybody read.

Conclusion

That wraps up this document for Tier 0 and was intended to be a very simple guide on how you should approach the trading world according to a system we have developed.

Its essential reading because it helps you plug into the intention of the process - alongside why it has been written.

You may use it as a preliminary guide to refer to when you do not know where you must look to improve at your own trading.

In essence: Check which area of which tier you are lacking and get to work.

You should also now *clearly* know why we have called our trading community and network 'Tier 7'

Once Tier 7 has been mastered, the trader is considered 'complete' and 'independent' to a degree. He may not yet be at profitablity or even large profitability - but certainly will be equipped with the ideas he needs in order to be this.

Our platform serves as a bridge to bring you that knowledge.

It is also a very simplistic guide for how our video courses will be broken down.

We will present deep teachings of each tier in each subsidiary part so that mastery is made easy. & you can become a more profitable trader than you are right now.

Thank you for reading.

Shadow